

Message Text

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14

ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W
----- 062595

R 180914Z MAY 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 4101
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 3717

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJ: WTDR/FTI: PRESENIUS, DR. E., CHEM. PHARM. INDUSTRIE KG.

REF: USDOC 07009, USDOC 08315

1. GERMANY 2. CNTRY CODE: 428 3. SER. NO: 0146900

4. PRESENIUS, DR. EMN CHEM. PHARM. INDUSTRIE KG.

4A. CODE: 4B. CODE: E

5. POSTFACH 1480, GLUCKENS TEINWEG 5

6. D 6380 BAD HOMBURG, V. GERMANY

7. ESTABL: 1912 8. EMPL: 900 9. SIZD: (19-X) LARGE

10. REPUTATION: (22-X) GOOD

11. SALES AREA: W. GERMANY, ECC, EFTA AND OTHER EUROPEAN COUNTRIES

12. RPT. DATE: 05/76

13A. 28310/04 MFR. EX. OF BIOLOGICAL PRODUCTS, SERA, VACCINES

13B. 28340/04 MFR. EX. OF PHARMACEUTICAL PREPARATIONS

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13C. 36930/035 MFR. DISTR. IM. OF MEDICAL DIAGNOSTIC AND THERAPEUTIC

ELECTONIC EQUIPMENT, EXCEPT X-RAY

13D. 38410/35 DISTR. IM. OF MEDICAL INSTRUMENTS AND SUPPLY

14. CONTACT: HANS KROENER TITLE: MANAGER

15. CABLE FREKAPHARM 16. TELEX: 415 190 17. TEL: 06172-1091

18. FINANCIAL REFS: MANUFACTURERS HANOVER TRUST COMPANY;
DRESNER BANK AG, BOTH FRANKFURT.

19. TRADE REFS: DRAKE WILLOCK, 13520 .E. PHEASANT C.T.,
PORTLAND, ORE. 96222 AND SEE ITEM 20.

20. FOREIGN FIRMS REPRESENTED: DRAKE WILLOCK INC., PORTLAND, ORE.
(ARTIFICIAL KIDNEYS SINCE 1970); EXTRACORPOREAL MEDICAL SPECIALTIES
INC., KING OF PRUSSIA, PA. (DIALYZERS, PERITONEAL CATHEDERS);
MCGAW LABORATORIES, GLENDALE, CA. (HYDROXYETHYL STARCH SINCE 1972).

21. THE FIRM IS REGISTERED AS A LIMITED PARTNERSHIP WITH A
CORPORATION (NOMINAL CAPITAL DM 50,000) AS LIABLE PARTNER. LIMITED
PARTNERS ARE MRS. ELSE KROENER WITH DM 6.89 MILLION AND
THE MANAGER HANS KROENER WITH DM 1.06 MILLION INTEREST. THE FIRM HAS
GREATLY EXPANDED SINCE ITS ESTABLISHMENT IN 1912. IT IS AN
IMPORTANT SUPPLIER OF HOSPITALS AND ADDED SEVERAL YEARS AGO A
SECOND DIVISION "APPARATEBAU", CHIEFLY FOR THE DISTRIBUTION OF
MEDICAL ELECTRIC/ELECTRONIC EQUIPMENT AND ADDITIONAL MEDICAL
SUPPLY TO ITS ORIGINAL LINE OF BIOLOGICAL PRODUCTS AND PHARMA-
CEUTICALS. THE FIRM'S FINANCIAL SITUATION IS ORDERLY. IT IS
OWNER OF PLANT AND BUSINESS REAL ESTATE, VALUED DM 20 MILLION.
ABOUT DM 1 MILLION ARE INVESTED IN THE EQUIPMENT AND THE OVERALL
INVENTORY IS VALUED AT DM 1.5 MILLION. BANKING SOURCES STRESS
PLEASANT BUSINESS CONNECTION AND REPORT PROMPT MEETING OF
OBLIGATIONS. RECOMMENDED AS A GOOD BUSINESS CONTACT.

22. PREPARED BY P. BARTOLSIC, APPROVED BY F. D. BUCHHOLZ AT
U.S. CONSULATE GENERAL, FRANKFURT. LEHMANN

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Message Attributes

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